

THE ROMO GROUP

Showroom Sales Associate

Are you passionate about interiors and textiles? The Romo Group, a leading international textile and wallcovering design house have an exciting opportunity for an enthusiastic and confident Showroom Sales Associate to join our flagship showroom team based at the Design Centre Chelsea Harbour, London.

As a Showroom Sales Associate, you will be a first point of contact for our customers, nurturing and developing long-lasting relationships to grow UK sales in both residential and contract markets. Providing excellent service through your knowledge and passion for our products.

Key responsibilities:

- Meet and greet customers with a friendly and helpful approach
- Form and maintain relationships with key clients
- Assist customers with their selection of products for use in interior schemes, ensuring that you understand their needs and requirements
- Be knowledgeable and familiar with our products, being able to offer accurate and efficient information to support queries
- Support with the day to day running of the Showroom, ensuring it is well maintained and beautifully presented at all times
- Prepare sample packs for customers
- Work in collaboration with colleagues to manage and update the sample library on a daily basis
- Effectively support telephone and email enquires

Skills and Experience:

- Excellent communication and interpersonal skills
- A strong eye for colour and design with a creative eye
- Passionate about interior design and/or textiles
- Highly organised in managing own workload with a flexible attitude
- Proactive and detail orientated
- Previous experience in a customer service role working in the high-end luxury sector is desirable but not essential
- IT competent with the ability to use Microsoft Office: Word & Excel

The successful candidate will have a positive 'can do' attitude, will be well presented, and able to work as a member of a busy pro-active team and happy to use their initiative when required.

If you believe you have the relevant skills that match our role please submit an up to date CV and covering letter demonstrating your experience and interest in this role. Please send your application to Recruitment@Romo.com for the attention of the Showroom Manager.

Closing date for applications: Monday 28th October 2024